

	<b>2020</b>
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
410 · DUES	225,000.00
441 · EXHIBITOR FEE	
442 · REGISTRATION FEE	113,750.00
460 · SPONSORSHIP FEE	88,000.00
480 · INTEREST	25.00
5 · Earned revenues	0.00
<b>Total Income</b>	<b>426,775.00</b>
<b>Gross Revenue</b>	<b>426,775.00</b>
<b>Expense</b>	
511 · SALARY	203,076.72
513 · INSURANCE	4,658.00
517 · CONTRACT LABOR	76,400.00
521 · PAYROLL TAXES	14,961.97
522 · BENEFITS	6,751.71
550 · PARKING	835.00
551 · TRAVEL	5,275.00
553 · BANQUET FEES	64,500.00
554 · EXECUTIVE RETREAT	9,015.00
561 · SPACE RENTAL	1,540.00
563 · REGISTRATION COST	13,335.60
570 · STAFF DEVELOPMENT	600.00
571 · PRINTING	3,775.00
572 · TELEPHONE/Communications	3,660.00
573 · POSTAGE	55.00
574 · OFFICE LEASE	264.00
575 · OFFICE EQUIP	0.00
577 · OFFICE SUPP	2,210.00
578 · PROMOTION	5,420.00
581 · MEMBERSHIP/Subscriptions	3,560.00
585 · LEGAL/ACCT	5,832.00
586 · BANK CHARGE	50.00
587 · MISC	1,000.00
<b>Total Expense</b>	<b>426,775.00</b>
<b>Net Ordinary Income</b>	<b>0.00</b>
<b>Net Income</b>	<b>0.00</b>